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*LDI Color ToolBox's New York City showroom*

## LDI Color ToolBox

Jericho, NY  
[www.myLDI.com](http://www.myLDI.com)

**Year Founded:** 1999

**President/Owner:** Jerry Blaine

**Number of Employees:** 250

**Primary Vendors:** Canon, Xerox, HP, Sharp, Toshiba, Brother, RISO, Samsung

**Primary Solutions Offerings:** Canon, EFI, Kofax, PaperCut, PrinterLogic, Microsoft, Intermedia, Datto, Martello, Vasion

**Primary Leasing Partners:** Canon Financial Services, DLL, CIT, LEAF

**Approximate Yearly Revenue:** \$50+ million

**Fastest-Growing Business Segments:** Cloud, managed IT, Pro AV, security solutions

**Biggest Accomplishment of the Past Year:** LDI Color ToolBox continues to

evolve its business model and further its mission of social responsibility and community outreach with hospitals, nonprofits and the underprivileged communities it serves.

### Why We Consider LDI Color ToolBox Elite:

- Expanded offerings. LDI Color ToolBox obtained a company that specializes in security and low-voltage wiring solutions, expanding its portfolio to include security surveillance, card access systems and temperature-scanning kiosks.
- Addressing needs. The dealer focuses its retraining and recruitment efforts on sales, marketing and system engineering to align its support with current client requirements.
- Major wins. An enterprise-level health care provider and a large national financial institution were among the year's top takedowns.
- Charitable guidance. LDI Color ToolBox has a strong core of representatives who sit on the boards and planning committees of not-for-profit and social agencies. The company received numerous awards for its work with people with disabilities and underserved community members.